

**News Release**  
**Tuesday, May 26, 2009**

## **CORDIA LEADS THE WAY WITH NEW TRAINING CONTRACT WINS**

**- £275,000-worth of work secured in six weeks -**

Cordia, the company set up to manage Glasgow City Council's direct and care services, is celebrating after securing more than £275,000 of new training contracts in the first six weeks since it was established.

The new LLP's Learning and Development Centre (LDC), based in Springburn, will provide training, including first aid, health and safety, and moving and handling courses, to the following:

- Clyde Valley Consortium (first aid)
- Glasgow City Council Social Work Services (moving and handling and food safety)
- Royal National Institute for the Blind (moving and handling)
- Glasgow community health and care partnerships (health and safety)
- Various private care homes and agencies (various)

Frances McMeeking, Cordia's head of corporate procurement and customer services, says the new business is a reflection of the quality of her staff and the wide range of training services Cordia is now able to offer.

She said: "In the preparation of moving towards Cordia, LDC actively began to source opportunities of providing training in the commercial market.

"The result is these new contracts which is very positive news and is really down to Cordia and LDC using its existing workforce who are becoming more and more multi-skilled in the delivery of training.

"Among these we have successfully secured a £100,000+ first aid contract with the Clyde Valley Consortium, which has been an excellent contract for us to develop our skills in the open market.

**More.../**

"Through networking, LDC developed a link with RNIB and we are now delivering moving and handling training for them, with a view to include first aid in the future.

"Other areas where we have seen a growth in business is with private care homes and agencies within the disciplines of moving and handling, personal care, general inductions and SVQ health and social care."

Created on April 1 this year, Cordia is the latest and, by some way, the largest of Glasgow City Council's arm's length external organisations (ALEO), with a staff of almost 9,000. LDC has a workforce of 30.

Cordia managing director, Fergus Chambers, said: "We are delighted to announce these new contracts which underline the business potential of the new company.

"We now have a huge opportunity to develop Cordia, including opportunity for growth in service delivery out with Glasgow, as this host of new business picked up by LDC has demonstrated."

## **Ends**

**Issued by The BIG Partnership on behalf of Cordia**

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## **Notes to editors**

On April 1 this year, Cordia, a limited liability partnership (LLP) created by Glasgow City Council, took over the work of the former Direct and Care Services (DACs) department. The new company, the latest and, by some way, the largest of the Council's arm's length external organisations (ALEO), has a staff of almost 9,000.

The services Cordia provides include: Home care support to 8,600 of Glasgow's most vulnerable citizens; School meals for pupils in over 300 city schools; School crossing patrols throughout the city; Janitorial services in schools and other public buildings; Cleaning for all the city's public buildings; Catering in Glasgow's museums and leisure centres, and for banqueting events and weddings on Council property; Home care equipment supply to health services and a number of other West of Scotland councils via the EQUIPU Centre.